If I was unable to verbally spend 10 minutes of time with explaining some of the details of our behind the wheel program, and for those that are ready to sign up their under 18 year old student, you will find some additional "introduction notes" in the audio message.

Also found on this website, (specifically in the FAQ tab), is our very important worksheet that is in red and labeled "download worksheet." next to it is the and obviously the permit on the first lesson "parent consent form" to bring with on the first lesson that validates the permit. Please keep the worksheet to review, but bring the parent consent form

Regarding the worksheet, it is the most important, instructional, life-saving information the whole family will ever have and it is what our instructors train on as coverage everything students, DMV examiner will be looking for on their road test day. Our instructors will observe them during our lessons, as we portray the DMV examiner in order to allow the student to get a feel for what the test will actually be like.

The student will be eligible for getting their license after taking the DMV road test when they have had the permit for six months and one day, have turned 16 and have completed a six hour behind our wheel training course.

One last thing to emphasize about the worksheet after is printed out, is to have the student review it before their first lesson and after subsequent lessons, as we have done this "cheat sheet" since the student will not be able to take notes because they will be driving unlike a classroom environment with pencil and paper, but their hands will be on the steering wheel.

We ask you to continue to absorb everything here jot down a few bullet points. This mirrors what our typical introductory conversation would be like over the phone but you can make pertinent notes and save you time.

We are available if some questions are not answered at 209-668-9100 but quite honestly we'll probably refer you back to the website

We appreciate you and your business very much!

Besides the FAQ, this goes over what are the usual answers to questions we are asked if we were on the phone together.

First, understandably is our pricing is a "pay as you go" format, with each hour and a half lesson for which there are four.

Under 18 years of age, it is necessary to take lessons to get the six hour completion certificate and although we are allowed to go and can go two hours, three times to get the six hours completed. We have found over the last 20 years of doing this. The student gets a better more time friendly and productive lesson by going four times at an hour and a half each. Why rush since the state has determined, they want practice between lessons.

Two hours is just too long in the vehicle just like it would be too long in a classroom let alone the stress of learning how to drive a car in real time.

Regarding the pricing structure, it does fluctuate and like everything else the past year we have had to go up from \$95 In 2023 to our current hour and a half individual lesson price of \$110

We do lock you into that rate, once you sign up with us, unless gas goes up to \$10 a gallon then we will have to compensate probably by walking or purchasing a bike!

Obviously, we are focused on teaching the student what to do during the DMV Road test which includes obviously their scanning skills, and number one curriculum, defensive driving

We promote the video game scenario which most teenagers are familiar with and that is unfortunately something we label, in today's world, as the "assassin game" and it is for real

We will be, reminding the student that equally unfortunate is that when they drive a vehicle with the "assassin game" they must play, and they are " it".

Encouraging them to think defensively, we promote role-playing, and just being the "cop on patrol" looking for the bad guys that could change their lives in a second. The DMV looks for this type of scanning. We also like the scenario of perhaps, looking for your beloved lost dog. Serious looking, with eyes wide open for what might pop out behind the car or a driveway or an intersection.

Scan, scan, scan is what the examiners have preached to us to instill in our students. Looking in your mirrors every 7 to 10 seconds and everything that you will find on the worksheet. It will put the examiners and a good frame of mind, to beat them in their grading game.

We go around the Turlock DMV which is our training grounds and point out nuances around that DMV as cars come out driveways correctly or incorrectly, how to enter, turning lanes, right and left, and so much more

One thing we cannot do in the training vehicle is enter the DMV property unless it is test day. The student is using our car immediately after our last lesson to take the test so we encourage a family

to absolutely take the student when the DMV is open to experience the crazy foot traffic and vehicle movements on that lot.

Going during a weekend is not as productive. It should be done right after their third lesson and especially just before their final lesson, to rehearse their entrances and exits at the DMV of your choice, (remember, they will be well-versed with Turlock) and practice parking in the end of test parking area and reading all the signage, at that DMV

We must say, in the 30 years we have been doing this, we have learned that Turlock location of their DMV is the fourth easiest road course in the entire state, where as Modesto and Merced are located in much more difficult areas by far. Take a drive to all the DMV's and include Los Banos has some tricky angle roads and other considerations and let the student decide where they're most comfortable regarding the roads.

Nobody wants to face a test, and the intimidating DMV examiner is probably the least favorite to have to sit next to a car for a 16-year-old teenager already nervous wanting their license desperately but we do some role-play situation to help the student get rid of their nerves and it's been very effective when our instructor has further lesson.

The examiners are not supposed to verbalize with students, much other than giving them instructions and directions, and then observe. They come off being not very cordial and are actually intimidated by their job to drive with a student who is very nervous, and in the family car.

They are taught to intervene immediately, and that means a critical driving error not allowing the student to even come close to being out of lane position, or having their speed being off pace in traffic, or approaching, a intersection.

We teach this student to almost feel sorry for their situation and give the poor DMV examiner an outstanding 15 minutes of driving basically around the block three or four times. just like we will be doing for six hours in Turlock and that is an advantage.

Please remember once the student receives their permit, it is not valid until they have at least one hour (or in our case an hour and a half) first lesson where our instructors will sign off and validate the permit.

We strongly advise not driving without a valid permit as it is the licensing process if there is an incident on public road.

We do encourage first-time drivers who have not refined their basic basic skills of going back-and-forth between the gas pedal and the brake pedal, efficiently, and trying different levels

## BEHIND THE WHEEL TRANSCRIPT FOR AUDIO FILE. Complete instructions on what you'll need to complete the course.

of breaking as well as controlling the car with steering by doing U-turns and other slight evasive steering maneuvers, to go on private property that you may have access to.

We have heard from many, many families that even before the student got their permit, they took them to either their empty church parking lot or their high school parking lot on a weekend and what seems a favorite wide open parking lot, obviously with no pedestrians or cars, and that would be Hobby Lobby on a Sunday when they are closed in Turlock.

They have told us they liked it because there was also an empty area with roads that are still undeveloped and have dead ends along the bowling alley there to make right and left-hand turns.

Anywhere you decided is safe and legal to go. It's up to you, but just keep it at a very slow speeds of under 20 mph. We really don't want to take your money to show them the basic of all basics during our first hour and a half when we could be educating them on the test material and getting on public roads and experiencing intersections and subdivisions and such.

On the other hand, if the student is already well-versed in using brake and gas pedals and can control the car, then we are ready to get them in subdivisions initially and go through all of defensive maneuvers and everything you will find again on the worksheet that you will download.

Wrapping this up with some more information as to our services, you will find many more details and answers to your questions in the FAQ tab to click on at the conclusion of this audio.

So, besides, obviously, your residence, we also can pick up and drop off students to make it more convenient for the family whenever possible such as schools, businesses and other addresses, you provide us with each.

For outlining towns, in the FAQ there is a list of areas we meet as we have clients 17 different municipalities that we service.

We try to send out a 24 hour reminder whenever possible but please, when we do make the appointment with you over the phone, write down the date and time and of course location. We look forward to hearing from you when we are back in the office between 5 PM and 8 PM Monday through Saturday.

So, once we complete the first lesson, we will validate the permit and on that same page you will notice an area for the parent to sign when it is time for the road test six months after they had the permit and the practicing of our lessons in between.

We would suggest two things and that is to have the parent also sign on that validation page and their area after we have signed in our area as instructors so that on the actual road test day that requires a nature is not an issue at the DMV. Might as well do this right after that first lesson.

Then, with both of these signatures on the permit, have both the student and a family member take a photo of that page and the first page which is the informational page of that permit. Now you have electronic proof of the permit in case it's somehow left at home or in another vehicle during the time of the lesson or during the practice time with family.

With a valid permit, anyone over 25 years of age with a California drivers license that will be sitting in the front seat with the student driver can begin the practice sessions over the next months to complete the criteria.

The DMV asks of the family to do 50 hours of additional driving besides our six hours and 10 of that 50 hours should be at night. Doesn't have to be recorded, but it is recommended and most families go well over that 50 hours over a half a year

After you have taken photos of the front information page of the permit, we would need to have you email it to us to save you time and for us to be more efficient on spelling of all the information on that permit to GETbtwnow@gmail.com so we will generate the paperwork for that first lesson

Once the first validation lesson is out-of-the-way, (and the DMV will audit our paperwork to make sure that their six-month program is in compliance) we need you to help us by making your subsequent second, third and final appointments two or three weeks out get on our schedule and these appointments must be spaced out at least a month to a month and a half apart from one another out for practice which the DMV demands.

Save the last, fourth and final lesson just a few days before the DMV road test appointment is made for which our car is available and that would be coordinated for us to make the appointment with whatever schedule works.

If you elect to do this, and we only mention it because some families, I had not known about this optional use of our car, which would've been more convenient for them to not lose work or deal with getting another car, because their own vehicle had tinted windows or other issues with it, we would need to then structure the final hour and a half lesson to end up at the DMV (in Turlock only) to check the student in and get them right back in the car, fresh off of a lesson, and let the examiner take over in a vehicle.

There has been a high success rate with this, as the examiner truly does feel more at ease since the car has the extra brake on their passenger side, mirrors, and of course knowing that it's fully insured without any tinted windows or cracks and windshield, and has total functionality.

It is a distinct advantage although it does cost \$70 more for the use of the car.

Parents can meet us at the DMV hopeful celebration and take the student home or we could deliver them to where the family determines is most convenient.

Whether you make the DMV appointment to use the family car or we make the DMV appointment for you after that fourth and final lesson to use our car, we do not encourage anything scheduling of an appointment for the road test early in the morning as there is the "grumpy factor" with the examiners that is very real so, just after lunch and through the afternoon are the best times.

Again, our six hours with the student is just enough time to prepare them for the actual DMV test material. We prefer you to allow parallel parking, freeways (which are not on the test) and other weather related experiences that are valuable, but should be done by the students family to do during their 50 hours over the six months.

We usually, except in winter months and especially for a first lesson, do not take students out at night. We do not mind experiencing weather related conditions, such as minor rain, wet roads, and light fog or night driving during our lessons as long as it is not dangerous.

We encourage driving right at dusk for the family, and if we are with the student for a late appointment, especially in summer, we point out the dangers of heading towards the sun, and how to use our visors and we have sunglasses that will fit around prescription glasses if the student did not bring theirs in the event we have to encounter that time of day.

We take students out seven days a week, except certain holidays and you'll see our schedule also in the FAQ area.

Since we are so busy and often out with students, and when we are in the office, we cannot always answer the phone quickly, but we will call you back between 5 and 8 PM the same day.

Again, for emergency necessities you may have or a cancellation, you may text 209-410-8884 and leave the students full name and actually spelling the last name, as well as a parents name and additional phone numbers so we can text you back. Again, this is for cancellations and emergency calls not for appointments.

Appointments cannot be made by email and would be available to be made only by calling 209-668-9100 Monday through Saturday 11 AM to 8 PM. We are closed on Sundays.

If we again do not answer please spell the students last name for us and leave your name and callback phone number and the best time to get back to you as we are probably out with students which is the case seven days a week from 8 AM until 8 PM.

Thank you for understanding and especially for listening to this, as well as making time in you're busy, lives to read and review our FAQ tab on our website thoroughly in detail as this may be the most important, instructional life-saving information your son or daughter will ever have.

Also, please check the video that we have on the homepage which shows an example of certain things our lessons will consist of.

**Richard and Christina**